

# Behavior Detection and Security Interviewing Techniques by Rozin Security Consulting, LLC

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Dear ASIS Intl. Houston Members: You may have interest in the following event.

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Here is the information on the Seminar:

**Course Dates:** January 10-14, 2011 Basic course

January 15-16, 2011 Instructor Certification Course (basic course is a prerequisite to attending the instructor course)

**Time:** 8:30 AM - 5:00 PM

**Location:** 3 Greenway Plaza, Houston, TX 77046

**Course Fees:** Basic Course \$398 (class size limited to 25)

Instructor Course \$200 (class size limited to 12)

**To register for this seminar, please reply to (please do not reply to the chapter e-mail - we are not running the event):**

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## 1. Introduction

Terrorists and criminals alike have become creative and innovative individuals committed to their mission. They have learned how to overcome a variety of technological solutions that we invent and continue to put us on the reactive side. Based on the extensive experience Israel has in dealing with terrorism, Israeli Security Agency (ISA) has learned that in order to prevent acts of terrorism one country, state, organization or facility must put the terrorists on the defensive versus the offensive side. When it comes down to a security unit of a facility or organization in the public sector that is an attractive target to terrorists one of the best tools that such facility or organization can have is a well trained security force.

Both **Behavior Detection** and **Security Interviewing** are techniques that were developed by ISA several decades ago and still prove to be the most effective tool that any security unit can have in place. The ability to detect a person with harmful intentions and ask the right question at the right time is the skill that will put not only a well-prepared terrorist, but also an advanced criminal, on the defensive side and can prevent a terrorist or a criminal act. Both **Behavior Detection** and **Security Interviewing** techniques have been tested and proven their effectiveness on the field. Israeli Security apparatus utilizing both **Behavior Detection** and **Security Interviewing** methods have been able to prevent a number of terrorist attacks against Israeli targets over the years.

The training that **Rozin Security Consulting, LLC** can provide is based on the experience Michael Rozin had with the Israeli Security Agency and his current experience in the United States. **Behavior Detection** and **Security Interviewing** are techniques that can be used in the following applications:

- Open Environments (i.e. Mass Transit, Malls and other public areas)
- Intelligence Driven Questioning
- Access Control
- Aviation Security
- Border Crossings
- Executive Protection
- Assessing Indicators from Security Technology (i.e. Metal Detectors, Explosive Trace Detection Units and like technology)
- Interviewing and Screening Applicants through Human Resources

## **2. Program Objectives**

- To increase personnel awareness and understanding of terrorism and adversaries methods of operation.
- To train personnel to effectively use **Behavior Detection** at deployed areas.
- To train personnel to effectively use **Security Interviewing** techniques at deployed areas.

## **3. Overview of Program**

**Five-Day Course** – This course is designed for the end-user. The program is built to significantly increase awareness and understanding of the terrorism threat and terrorist methods of operations. Furthermore this program will enable participants to understand, retain and be proficient in **Behavior Detection** and **Security Interviewing** techniques. Upon completion participants in the five-day course will feel comfortable applying the learned techniques effectively in their protected environments. In addition participants will learn how to disarm suicide bombers, identify real and fraudulent forms of identification and how to effectively utilize a number of different ID forms in Security Interviews. At the end of the course participants will receive suggested Standard Operations Protocol for dealing with Suspicious People, Items and Vehicles. Upon completion of this course graduates will receive a Certification from Rozin Security Consulting.

**Two-Day Course** – This is a Train-the-Trainer course. As a prerequisite to this course, students must successfully complete the initial five-day course on **Behavior Detection** and **Security Interviewing**. The program is designed to enable students to train their colleagues on learned techniques. Participants will also find out how to properly initiate the learned techniques and conduct periodic “Red Teams” (personnel tests).

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## Five-Day Course Curriculum

### Day 1

<b>08.30 – 10.30</b>	<b>Terrorism Awareness –</b> This module is built to increase awareness and understanding of terrorism as a method of operation. The presentation will cover the following topics: Types of Terrorism, Nature of a Terrorist Threat, Means of Aggression (IED's, VBIED's, Active Shooters and more), Terrorist Mindset and Suicide Bombers.
<b>10.30 – 10.45</b>	Break
<b>10.45 – 12.00</b>	<b>Adversaries' Methods of Operation (AMO) –</b> This presentation will cover the cycle and phases of terrorist planning along with a number of case studies.
<b>12.00 – 13.00</b>	Lunch
<b>13.00- 14.00</b>	<b>AMO's Workshop –</b> Built to introduce one to the terrorism cycle and specific application within client's protected environment.
<b>14.00- 15.30</b>	<b>Behavior Detection (Part 1) –</b> This module will explain to the participants the concept, history and applications of Behavior Detection in Israel and the USA along with a number of case studies.
<b>15.30 – 15.45</b>	Break
<b>15.45 – 17.00</b>	<b>Behavior Detection (Part 2) –</b> This presentation will start focusing on behavior indicators associated with AMO's. This presentation will also cover the fundamental appearance indicators and elicitation techniques

## Day 2

<b>08.30 – 09.00</b>	<b>Recap</b>
<b>09.00 – 10.00</b>	<b>Video and Debriefing of Hussein Mikdad –</b> This video depicts the story of a Hezbollah terrorist that was sent to Israel to conduct terrorist surveillance. The video illustrates the way in which a terrorist built cover stories, falsified identifies and the way they infiltrated and planned their attack.
<b>10.00 - 10.15</b>	<b>Break</b>
<b>10.15 – 13.00</b>	<b>Behavior Detection Field Exercise (Surveillance) –</b> The class will be divided into two groups. One group will conduct an exercise of target surveillance and undercover information gathering in your environment. The other group will conduct covert and overt surveillance of their peers with the objective of finding their intelligence-gathering target. The groups will change roles throughout the exercise.
<b>13.00 – 14.00</b>	<b>Lunch</b>
<b>14.00 – 15.00</b>	<b>Debriefing –</b> Participants will use the experiences they had from the exercise to develop suspicious indicators. They will also identify mistakes in their operations.
<b>15.00 – 15.15</b>	<b>Break</b>
<b>15.15 – 16.30</b>	<b>Body Language –</b> Understanding body language is crucial in conducting effective Behavior Detection and Security Interviewing. This presentation will cover facial expressions, body movements, and tones of voice.

### Day 3

<b>08.30 – 09.00</b>	<b>Recap</b>
<b>09.00 – 10.30</b>	<b>Introduction to Security Interviewing –</b> This module covers methodologies and concepts of Security Interviewing. It teaches the audience the fundamentals of questioning people. It provides definitions and examples for Socratic Questions, leading/general questions, probing/detailed questions and more.
<b>10.30 – 10.45</b>	<b>Break</b>
<b>10.45 – 12.00</b>	<b>Principles of Security Interviewing –</b> This module discusses the methods of effective Security Interviewing and some of the suspicious indicators associated with individuals being questioned.
<b>12.00 – 13.00</b>	<b>Lunch</b>
<b>13.00 – 14.30</b>	<b>Corroborating Information in Security Interviewing –</b> This part will cover how to verify information and decision making. The difference between dependant and independent information. Start of Security Interviewing Workshop.
<b>14.30 – 14.45</b>	<b>Break</b>
<b>14.45 – 17.00</b>	<b>Security Interviewing Workshop</b>

## Day 4

<b>08.30 – 09.00</b>	<b>Recap</b>
<b>09.00- 10.30</b>	<b>Suicide Bomber – Disarming Techniques (Part 1)</b> This is a hands on module based on Israeli Krav Maga (Contact Combat) System. Participants will learn how to disarm suicide bombers as well as how to protect themselves from the threats of handguns.
<b>10.30 – 10.45</b>	<b>Break</b>
<b>10.45 – 12.00</b>	<b>Suicide Bomber – Disarming Techniques (Part 2)</b> This is a hands on module based on Israeli Krav Maga (Contact Combat) System. Participants will learn how to disarm suicide bombers as well as how to protect themselves from the threats of handguns.
<b>12.00- 13.15</b>	<b>Lunch</b>
<b>13.15 – 15.30</b>	<b>Identification –</b> This module will cover use of Passports, DL's, Permanent Residency Cards and other ID's in Security Interviewing and how to identify counterfeits. Students will participate in an ID Recognition Workshop.
<b>15.30 – 15.45</b>	<b>Break</b>
<b>15.45 – 17.00</b>	<b>Security Interviewing Workshop –</b> Questioning workshop focused on questioning at access points, and open public areas. Students will learn the difference between full & short interviews.

## Day 5

<b>08.30 – 09.00</b>	<b>Recap</b>
<b>09.00 – 09.30</b>	<b>Behavior Elicitation Techniques –</b> This presentation will cover how to use behavior elicitation to identify individuals with harmful intentions through overt and covert elicitation.
<b>09.30 – 12.00</b>	<b>Behavior Detection and Security Interviewing Field Exercise</b> Participants will apply learned techniques in their protected environment under the supervision of the instructor.
<b>12.00 – 13.00</b>	<b>Lunch</b>
<b>13.00 – 14.30</b>	<b>Decision Making and Protocol Design –</b> Suggested formulas for decision making and potential protocols affiliated with Behavior Detection and Security Interviewing, Suspicious / Unattended Items and Vehicles.
<b>14.30 – 14.45</b>	<b>Break</b>
<b>13.00 – 14.30</b>	<b>Review of the Course's Curriculum –</b> Terrorism Awareness, AMO's, Behavior Detection; Security Interviewing; ID's; Protocols and Elicitation Techniques.
<b>14.30 – 14.45</b>	<b>Break</b>
<b>14.45 – 16.30</b>	<b>Final Tests and Certifications</b>

## Two-Day Train the Trainer Course Curriculum

### Day 1

<b>08.30 – 10.00</b>	<b>Transfer of Knowledge –</b> The module covers the methodology used in training personnel, delivery of material, presentation, public speaking and instructors' mindset.
<b>10.00 – 10.15</b>	<b>Break</b>
<b>10.15 – 12.00</b>	<b>Instructing Terrorism Awareness, AMO's &amp; Behavior Detection –</b> Students will learn the teaching points on each module as well as participate in teach backs.
<b>12.00 – 13.00</b>	<b>Lunch</b>
<b>13.00- 15.00</b>	<b>Instructing Security Interviewing, &amp; Body Language –</b> Students will learn the teaching points on each module as well as participate in teach backs.
<b>15.00- 15.15</b>	<b>Break</b>
<b>15.15 – 16.15</b>	<b>Instructing Behavior Elicitation, Field Exercises &amp; Identification –</b> Students will learn the teaching points on each module as well as participate in teach backs.
<b>16.15 – 17.00</b>	<b>Red Teams –</b> Students will learn how to properly conduct "Red Teams", set objectives, measure success level.

## Day 2

<b>08.30 – 09.00</b>	<b>Recap</b>
<b>09.00 – 10.00</b>	<b>Mock Teaching –</b> Students will conduct lessons on Terrorism Awareness, AMO's and Behavior Detection.
<b>10.00 – 10.15</b>	<b>Break</b>
<b>10.15 – 13.00</b>	<b>Mock Teaching –</b> Students will conduct lessons on Security Interviewing, Body Language, Behavior Elicitation and Identification.
<b>13.00 – 14.00</b>	<b>Lunch</b>
<b>14.00 – 15.30</b>	<b>Red Teaming Field Exercise –</b> Participants will have to conduct effective Red Teams and assess the success level, give proper feedback.
<b>15.30 – 15.45</b>	<b>Break</b>
<b>15.45 – 17.00</b>	<b>Final Tests and Certifications</b>



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Both **Behavior Detection** and **Security Interviewing** techniques have been tested and proven their effectiveness on the field. Israeli Security apparatus utilizing both **Behavior Detection** and **Security Interviewing** methods has been able to prevent a number of terrorist attacks against Israeli targets over the years.

**Rozin Security Consulting** is one of the only security consulting firms that has adopted and successfully applied Israeli based **Behavior Detection** and **Security Interviewing** techniques to organizations in United States of America.

This comprehensive training course will enable participants to apply **Behavior Detection** and **Security Interviewing** in their protective environments, learn how to utilize passports, and other forms of identification during security interviews, disarm Suicide Bombers and develop protocols for dealing with suspicious items, vehicles and people.

**Behavior Detection** and **Security Interviewing** are techniques that can be used in the following applications:

- Open Environments (i.e. mass transit, malls and other public areas)
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## **Biography – Michael Rozin**



Michael Rozin's career has focused on counter-terrorism prevention for over 10 years. After serving as a Sergeant in a specialized infantry unit in the Israeli Defense Forces, Michael joined the Israeli Airport Authority where he worked as a security agent for Ben-Gurion International Airport in Tel Aviv under the supervision of the Israeli Security Agency, (Shin Bet). Throughout his employment with the ISA, Michael received several Outstanding Performance Awards for capturing suspects affiliated with terrorist organizations.

Michael moved to the United States from Israel in 2005 and since then has been employed by Mall of America (MOA) as Special Operations Security Captain to enhance the counter-terrorism capabilities of MOA Security Department. In this capacity Michael has developed, implemented and managed a behavior detection unit and a variety of other innovative security programs focused on mitigating the threat of terrorism. These programs have achieved results with national and international magnitude.

Michael is a regular guest speaker at law enforcement conferences on counter-terrorism, suicide terrorism and other proactive security methods. He has also trained a number of law enforcement agencies on counter-terrorism and tactical response techniques.

In 2008 the security program Michael created for Mall of America was presented to the U.S. House of Representatives' Committee on Homeland Security as a model for security in the public sector.

Michael Rozin founded Rozin Security Consulting in 2009, which has developed complete training curriculums for organizations in both the public and private sectors.

Michael is a graduate of the Institute of Counter-Terrorism in the Interdisciplinary Center in Hertzliya, Israel, where he attended a Masters Level Executive Counter-Terrorism Studies program. He is also a certified law-enforcement and civilian instructor in Krav Maga defensive tactics. He is fluent in Russian, Bulgarian, Hebrew and English.

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